

June 8, 2020

Form CRS: Client Relationship Summary

Item 1: Introduction

Taylor Hoffman Wealth Management, LLC (the “Firm”), is an investment adviser registered with the U.S. Securities and Exchange Commission. Investment advisers and broker-dealers offer different services and charge different fees, and it is important for you to understand the differences. Free and simple online tools can help you understand those differences and allow you to research firms and financial professionals at the SEC’s investor education website (www.investor.gov/CRS). For more information about us, visit www.adviserinfo.sec.gov.

Item 2: Relationships and Services

What Services Do We Offer?

We offer investment advisory services, which include financial planning as well as discretionary and/or nondiscretionary investment management services. These services are typically offered to our clients as part of a comprehensive wealth management service offering. If you open an advisory account with us, we will meet with you to evaluate your specific risk tolerance, time horizon, liquidity constraints, and other related factors before making investment recommendations to you. When we manage your assets on a discretionary basis, we have the authority to make investment decisions and buy and sell securities on your behalf without asking you in advance. When we manage your assets on a nondiscretionary basis, we will make investment recommendations to you, but you are ultimately responsible for accepting or rejecting our recommendations, although we will buy and sell investments on your behalf if you accept our recommendations. For certain assets not held by a custodian we work with (such as assets held in a 401(k) plan), we will make investment recommendations to you, but you are responsible for accepting or rejecting our recommendations as well as buying or selling the investments. Although our advice is not limited to certain types of investments, we typically offer investment advice relating to mutual funds, exchange-traded funds (“ETFs”), and individual stocks and bonds, private funds, and other investments as appropriate for our clients. If appropriate, we will also delegate management of your assets to third-party investment managers or sub-advisers. We also manage assets through a private fund called Arrington Fund LP (the “Fund”), which is comprised of assets from multiple clients that is sponsored by our affiliate, Taylor Hoffman Capital Management, LLC, and you may participate as an investor in the Fund if you are eligible to invest and we believe such an investment is appropriate for you. We monitor your investments periodically on an ongoing basis, and account reviews are conducted at least once a quarter. We do not impose a minimum account size or minimum fee in order to establish an investment advisory relationship with you. We typically require a minimum investment of \$100,000 for an investment in the Fund, although we can waive or reduce such a minimum amount in our sole discretion. We provide basic financial planning advice as part of our comprehensive wealth management services. For more information about our services, please review Item 4 of our disclosure brochure, which can be found at www.adviserinfo.sec.gov.

Conversation Starters: Here are some additional questions you can ask us to learn more about our services:

- Given my financial situation, should I choose an investment advisory service? Why or why not?
- How will you choose investments to recommend to me?
- What is your relevant experience, including your licenses, education, and other qualifications? What do these qualifications mean?

Item 3: Fees, Costs, Conflicts, and Standard of Conduct

What fees will I pay?

For our comprehensive wealth management services, the Firm charges you fees based on the amount of assets we manage or advise on your behalf. Note that fee schedules may be tiered if we manage more assets on your behalf. We charge those fees each quarter before services are rendered for the quarter. We will generally deduct our fees directly from your account. The more assets there are in your advisory account, the more you will pay in fees, and the Firm has an incentive to increase the assets we manage or advise on your behalf. If you are an investor in the Fund, we will not charge you a management fee on such assets, but our affiliate will charge you a fee based on how your investment in the Fund performs, meaning that the better the Fund performs, the higher your fee will be. As a result, a conflict of interest exists as this arrangement creates an incentive for us to make or recommend investments that are riskier or more speculative than would be the case absent such an arrangement. This arrangement also creates an incentive for us to recommend an investment in the Fund to you.

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In addition to the fees we charge, other firms will also charge you fees and expenses in connection with the services we provide to you, which may include securities brokerage commissions; transaction fees; custodial fees; margin costs; charges imposed directly by a mutual fund or ETF in a client's account, as disclosed in the fund's prospectus (e.g., fund management fees and other fund expenses); expenses associated with an investment in the Fund; deferred sales charges; odd-lot differentials; transfer taxes; wire transfer and electronic fund fees; and other fees and taxes on brokerage accounts and securities transactions. You will pay fees and costs whether you make or lose money on your investments. Fees and costs will reduce any amount of money you make on your investments over time.

There is no separate fee for financial planning when such services are provided through our comprehensive wealth management service.

Please make sure you understand what fees and costs you are paying. For more information about the fees and expenses you could pay in connection with our services, please review Item 5 of our disclosure brochure, which can be found at www.adviserinfo.sec.gov.

Conversation Starters: Here are some additional questions you can ask us about our fees:

- Help me understand how your fees and costs might affect my investments. If I give you \$10,000 to invest, how much will go to fees and costs, and how much will be invested for me?

What are your legal obligations to me when acting as my investment adviser? How else does your firm make money, and what conflicts of interest do you have?

When we act as your investment adviser, we have to act in your best interest and not put our interest ahead of yours. At the same time, the way we make money creates some conflicts with your interests. You should understand and ask us about these conflicts because they can affect the investment advice we provide you. For instance, our affiliate may earn more compensation if we recommend an investment in the Fund to you than we would otherwise earn from managing your assets through other investments, which creates an incentive for us to recommend an investment in the Fund to you.

Conversation Starters: Here are some additional questions you can ask us about the conflicts of interest we face:

- How might your conflicts of interest affect me, and how will you address them?

For more information about the conflicts of interest we face when rendering services to you, please visit www.adviserinfo.sec.gov.

How do your financial professionals make money?

We compensate our financial professionals based on a salary and bonuses based on the profitability of the firm. Our professionals are not directly compensated in any other way pertaining to clients.

Item 4: Disciplinary History

Do You or Your Financial Professionals Have Legal or Disciplinary History?

No. To learn more about the Firm's investment professionals, please visit the free and simple online search tool available at www.investor.gov/CRS.

Item 5: Additional Information

For more information about our services and fees, please visit www.adviserinfo.sec.gov. To request a copy of our relationship summary, please call us at (804) 414-0200.

Conversation Starters: Here are some additional questions you can ask us if you need to reach us:

- Who is my primary contact person? Is he or she a representative of an investment adviser or a broker-dealer?
- Who can I talk to if I have concerns about the firm or the services I'm receiving?